Hello Bobbi and Denise :)

Please see the presentation below. Forgive me for taking a little longer than planned. Our system for doing presentations (called ESP) keeps stopping on me and I have rebooted it so many times! I have a work order in place so they see what the problem is but two days later I got it finished~ lol

During our meeting we talked about so many things so this may have a few other things than you requested although they are items most of my cities use many times over each year and year after year.

Just so we are clear and for me making sure I understood correctly.... I have broken the pricing up as I would do for any one else. I have included the imprinting cost and the setup in the cost listed. Freight and drop ship fees will be additional according to actual cost as we do not mark up any freight or fees. Especially now with gas going up because of the Harvey storm.

What I want to make clear ( correct me if I am wrong ) is that when you gather " city orders" we will determine cost based on OVERALL quantity so that the cities can get better pricing based on TOTAL quantity ordered through you so they can all benefit from larger quantites. This is what I try to do when I know a larger city is ordering the same thing...I will contact others and just ask if they want to piggy back on the order so to speak to save them money. Because as you will see below there are big jumps sometimes in cost from say 250 to 1000 pieces and if they can all order at once they stand to benefit greatly.

I will always do my best to accomodate anyone with pricing if I can. We are a very large advertsing company ( one of the top 10 in the country) so we do get special pricing from many vendors and I do share that cost with my clients.

Samples....if any of them should need samples , please have them email or call me and I will have some sent to them. usually we just need to provide a shipper number and they are free random samples. But please note some vendors will charge for samples so I will need to call and ask. I can usually finagle free ones! lol

As for shirt samples I can "borrow" them and ship them back if need be as we talked about during our meeting. I usually try to order sizes and colors my clients will use so we can actually use them to embroidier or screen on so they are not having to be sent back.

Billing: As I said we are able to invoice each city for their items and any other freight or drop ship charges. We will set up an account for them and will need to get the <sup>8/28/2017</sup>

8/28/2017



## Product Name Classic Roll Up Banner

**Summary** Roll up banner with printed sublimted graphics, telescopic pole , hardware and a carry case

**Description** Own your promotional space with this classic roll up banner! Measuring 33.5" x 85", this customizable banner is made of satin fabric and is simple to set-up and tear down on those hectic tradeshow days. Also great for job fairs, corporate events, seminars, conventions and more, each banner includes all

necessary hardware, a carrying case and a stand. Give your company high visibility by adding full-color, sublimated graphics. Can be adjusted to fit table tops or full stand graphics. Art services available to help with this conversion if neccissary for \$45.00 per hour.

Material Satin Fabric CPN 551015758

Color Multi color

Size 33.5 " x 85 ",

**Imprint Method** Sublimation **Production Time** 3-5 business days after graphic approval.

## Made in USA Yes

33.5 " x 65 "					
Quantity	1	2	10	50	101
Price	217.41	210.00	198.11	187.27	184.71

Price Includes Stand & satin fabric print graphics, telescopic pole, and carrying case.

8/28/201



## Product Name One Pint Funnel

**Summary** One pint funnel.

**Description** This funnel is designed to accommodate one pint and is sure to direct business your way! May be used during work around the house, in the garage, or outdoors. A great promotional tool for oil recycling programs and auto repair shops. Customize this funnel with your company name and logo, then hand it out at your next big marketing event. Measures 5 inch.H x 6 inch.W in

dimension with a 2 1/4 inch. x 2 1/4 inch. imprint area. This funnel is union made in the USA.

Material Polypropylene

**CPN** 4972724

Color Eco Dark Green, Eco Navy Blue, Black, Royal Blue

**Size** 6 " x 6 " x 5 "

Imprint Method Pad Print.

**Imprint Color(s)** Black, White, Yellow, Athletic Gold, Orange, Red, Warm Red, Maroon, Violet, Navy Blue, Process Blue, Teal, Green, Dark Green, Brown, Matte Silver, Matte Gold, Pink, Cool Gray, Royal Blue

Imprint Size 2 1/4" x 2 1/4"

Production Time 5 business days

### Packaging Bulk

Made in USA Yes

Quantity	200	600	1000	2400
Price	1.10	0.89	0.85	0.82

Price Includes one color imprint on one side and screen charge

8/28/2017



# Product Name Bowl Scrape-It (TM)

Summary Bowl Scraper.

**Description** Bowl Scrape-It (TM). Available in 11 colors! Convenient easy-to-grip design assists in the mixing and preparing of food in bowls and pots. Improved flexible material. This is ideal for food shows, tradeshows and cooking classes. Top rack dishwasher safe. Dimensions: 4" H x 5 1/4" W x 5/16" D. Made in the USA. Up to 4 assorted colors available at no additional charge.

#### **CPN** 4972233

**Color** Red, Dark Blue, White, Translucent Blue, Translucent Red, Translucent Lime, Translucent Orange,

**Size** 4 " x 5 1/4 " x 5/16 "

Imprint Method Screen Printed

**Imprint Color(s)** Black, White, Ivory, Gray, Yellow, Orange, Red, Burgundy, Purple, Royal Blue, Reflex Blue, Dark Blue, Process Blue, Dark Green, Green, Teal, Brown, Gold, Silver, Pink, Neon Pink

Imprint Size 2 1/4"H x 2 3/4"W

**Production Time** 5 business days

Packaging Individual Poly Bag, Special Packaging. Imprint Charge

### Made in USA Yes

Quantity	250	500	1000	2500
Price	0.89	0.76	0.682	0.65

Price Includes one color/one position imprint and screen charge

8/28/2017



## Product Name Flower Scrubber

Summary Flower-shaped scrubber.

**Description** Flower-shaped scrubber. These scrubbers are safe for non-stick pots and pans and great for advertising. Thermally Sealed FOAM products. Great on Pots, Pans, Electric Skillets, Marble Counter Tops, Stainless Steel, Ceramic, etc. Can be sanitized in top rack of dishwasher. Lasts several months under normal household use. Great marketing tools for Banks, Realtors,

Mortgage Firms, Restaurants, and Service Companies

Material Polyurethane Foam

**CPN** 5080039

**Color** Red 710, Orange 021, Yellow 102, Royal Blue 300, Purple 2755, Charcoal 433, Sun Gold 109, Lime 375

Size 4.5 " x .875 "

Imprint Method Silkscreen

**Imprint Color(s)** Red, Yellow, Sun Gold, Green, Navy Blue, White, Royal Blue, Athletic Gold, Black, Orange

Imprint Size 2.5" dia.

Production Time 10 - 15 business days

Packaging Bulk, Special Packaging Charge Varies. Imprint Charge

### Made in USA Yes

Quantity	250	500	1000	2500
Price	1.43	1.22	0.77	0.66

Price Includes first location print- one color and screen charge

8/28/2017



# Product Name 3-Step Lid (TM)

**Summary** Top for food and pet food cans.

**Description** New and improved design! This food can lid can reseal most common food and pet cans, adjusting to fit from 3 oz. to larger sized cans. Features a convenient pull-tab for easy removal. Simply fit it to the top of your open can to seal in the freshness. It can also be used to prevent spills! Ideal for promoting pet stores, grocery stores, and catering services. Top rack dishwasher safe.

Improved design. Available in many colors! Made in the USA. Up to 4 assorted colors available at no additional charge.

**CPN** 4972158

Color Blue, Red, Green, Orange, Yellow, White, Black, Dark Blue

Size 3 3/8 " x 1/2 "

Imprint Method Screen Printed

**Imprint Color(s)** Black, White, Ivory, Gray, Yellow, Orange, Red, Burgundy, Purple, Royal Blue, Reflex Blue, Dark Blue, Process Blue, Dark Green, Green, Teal, Brown, Gold, Silver, Pink, Neon Pink

Imprint Size 2 3/8" diameter - Screen Print

Production Time 5 business days

Packaging Bulk, Special Packaging. Imprint Charge

Quantity	250	500	1000	2500
Price	0.68	0.55	0.49	0.46

Price Includes 1-color/1-position imprint and screen charge

8/28/2017



# Product Name Javalina (R) Metallic Stylus Pen

**Summary** 331 Javalina Metallic Stylus has an hourglass shape, ultra smooth writing ink and a stylus tip. Also comes in blue or black ink.

**Description** Here's something cool to "throw" into the promotional mix at your next event! Offered in several vibrant metallic colors, the Javalina(R) Stylus features brushed silver trim with ergonomic styling and a stylus tip makes this a highly desirable

promotional pen at any event. The ballpoint pen contains a guaranteed ultra-smooth writing cartridge with your choice of blue or black ink (default blue ink).

Material Plastic

**CPN** 200357449

Color Black, Burnt Orange, Indigo Blue, Garnet Red, Emerald Green

Imprint Method Silkscreen,

**Imprint Color(s)** Reflex Blue, Navy Blue, Process Blue, Royal Blue, Light Blue, Kiwi Green, Lime Green, Sun Gold, Process Yellow, Burnished Gold, Sky Blue, Teal, Dark Green, Forest Green, Kelly Green, Orange, Burnt Orange, Brick Red, Bright Red, Burgundy, Rose Pink

Imprint Size 1 1/2" x 3/4"

Production Time 5 business days

### Packaging Bulk

Quantity	250	500	1000	5000
Price	0.53	0.46	0.44	0.43

Price Includes one color imprint and screen charge.

8/28/2017



## Product Name Blues Brothers Style Sunglasses

Summary Blues Brothers Style Sunglasses.

**Description** Put the band back together with these best-selling "Blues Brothers"-style sunglasses! Available in red and blue, these stylish shade features UV400 protection to protect you from the sun while looking super cool. They are one-size-fits-all, and the plastic frames can be customized with an imprint of your company name and logo to maximum brand exposure. Your customers will

be singing a tune for these standout sunglasses!

Material Plastic CPN 550738061 Color Blue, Red, Assorted Neon Colors Size Adult Imprint Method Printed.

**Imprint Color(s)** Blue, Process Blue, Reflex Blue, Green, Purple, Gray, Maroon, Burgundy, Brown, Orange, Red, Gold, Metallic Gold, Metallic Silver, Pink, Turquoise, Yellow

Imprint Size 2" x 5/16"

Production Time 3 - 5 business days

Quantity	250	500	1000	2500
Price	0.95	0.84	0.78	0.76

Price Includes 1 Color/1 Location Imprint and screen charge

8/28/201



## Product Name Kids Classic Sunglasses

Summary Kid's Classic Sunglasses.

**Description** Light up the faces of your zoo's next field trip group by giving each child a pair of these kids classic sunglasses! Offered in several colors to complement your organization's logo, these glasses are a great way to show that yours is the place to be during the warmer months. They also make a great keepsake for summer camps. The lenses offer UV400 protection and the frames have a

stylish look. Invest in the fun giveaways now! Great for kids ages 7-13.

Material Plastic

#### **CPN** 7463729

**Color** Red, White, Blue, Black, Neon Green, Neon Yellow, Neon Pink, Assorted Neon Colors

Size Kids

Imprint Method Printed.

### Imprint Size 1 1/2" x 1/4"

#### Production Time 3 - 5 business days

Quantity	250	500	1000	2500
Price	1.02	0.91	0.85	0.82

Price Includes 1 COLOR / 1 LOCATION . IMPRINT ON ARM AND SCREEN CHARGE.

8/28/2017



## Product Name Travel Toothbrush & Colgate (R) Toothpaste

**Summary** Travel toothbrush with toothpaste.

**Description** Smile on the go with this travel size brushing set with Colgate (R) Toothpaste. This conveniently packaged travel duo will guarantee bright smiles no matter where your destination may be! Each compact case includes 5 grams of toothpaste, a mini toothbrush and a direct imprint that creates a vibrant and stylish

promotional look. This product is great for the dental industry, traveling, resorts, transportation and more. It's FDA registered and approved as a medical device. Add your custom imprint today!

### **CPN** 5096599

**Color** Translucent Blue, Translucent Red, Translucent Black, Translucent Green, Translucent Purple, Translucent Clear, Translucent Pink, Translucent Orange, Translucent Yellow, Translucent Teal

Size 1 " x 4.25 "

Imprint Method Direct Print.

**Imprint Color(s)** Black, Blue, Reflex Blue, Brown, Gray, Green, Gold, Silver, Navy Blue, Orange, Purple, Red, White, Yellow

Imprint Size 2" w x 0.5" h, 2.3" w x 1.1" h

Production Time 3 business days

### Packaging Bulk

Quantity	150	250	500	1000	2500
Price	0.94	0.86	0.82	0.80	0.79

Price Includes full color process decal or 1-color direct print. AND SCREEN CHARGE

8/28/2017



## Product Name Adult Toothbrush

**Summary** Adult toothbrush with soft bristles.

**Description** Your brand name will be the first thing they see in the morning with this daily-use giveaway! Our USA-made adult toothbrush measures 7 1/4" x 11/16" and is equipped with soft bristles. Have your company's logo printed on the imprint space for daily brand exposure. It's an ideal giveaway for dentist's offices and orthodontists marketing for new patients. Take it to trade

shows and medical-themed conventions for the best promotional results!

**CPN** 5147710

Color Metallic Blue, Metallic Green, White

Size 7 1/4 " x 11/16 "

Imprint Method Pad Print

Imprint Color(s) Black, White, Red, Process Blue, Gold, Silver, Green, Reflex Blue, Brown, Maroon, Yellow, Gray, Orange, Dark Blue, Violet, Teal, Dark Green

Imprint Size 2 3/4" x 5/16"

Production Time 2 business days

Packaging Poly Bag

Made in USA Yes

Quantity	250	500	1000	2500
Price	1.20	0.98	0.94	0.91

Price Includes One color/location imprint. and screen charge

8/28/2017



## Product Name STORM XL LED Wristband

Summary 3 Function XL LED Wristband

**Description** The STORM XL LED Wristband features 3 light functions, Flash, Pulse, & On. Using a patented engraving process, the clear wristband is engraved with your message or logo, creating revolutionary low light branding opportunities. Powered by replaceable CR1220 batteries (included) that offer up to 48+ hours of light in the flashing function.

Material Plastic

**CPN** 550612813

Color Red-Red, Royal-Blue, Green-Green, Orange-Orange, Pink-Pink

**Size** 8.25 " x 0.75 "

Imprint Method Laser Engraving

Imprint Size 3.75"X0.50"

Production Time 5 business days

Packaging Individual Poly Bag

### Made in USA No

Laser Engraved				
Quantity	100	250	500	1000
Price	2.67	2.31	2.17	2.05

Price Includes Laser Engraving On Band amd setup charge.

8/28/2017



## Product Name STORM LED Wristband

#### Summary STORM LED Wristband

**Description** Our Patented STORM LED Wristband with 3 light functions. Featuring a flash, pulse, and static on function, and your name/brand engraved on the band. For all colors the wristband is clear when the LED is turned off. Once turned on the LED illuminates the wristband and engraved message the color of the LED.

Material Plastic

**CPN** 550600551

Color Red-Red, Blue-Light Blue, Green-Green

**Size** 8.25 " x 0.6 "

Imprint Method Laser Engraving

Imprint Size 3.75"x0.25"

Production Time 5 business days

Packaging Opp Bag

#### Made in USA No

Quantity	100	250	500	1000
Price	2.48	2.13	1.98	1.88

Price Includes Laser Engraving On Band amd setup charge

8/28/2017



## Product Name BOLT XL LED Wristband

Summary BOLT XL LED Wristband

**Description** Our Patented BOLT LED Band with 50% more engraving area. The BOLT XL features a single function on/off switch with your name/brand engraved on the band.

Material Plastic CPN 550569749

Color Red-Red, Blue-Blue, Green-Green Size 8.25 " x 0.75 " Imprint Method Laser Engraving Imprint Size 3.75"X0.50" Production Time 5 business days Packaging Opp Bag Made in USA No

Quantity	100	250	500	1000		
Price	2.57	2.23	2.08	1.97		

Price Includes Laser Engraving On Band and setup

8/28/2017



## Product Name BOLT LED Wristband

#### Summary Patented LED Wristband

**Description** See Your Brand In Shining Lights With Our Patented single function LED Wristband. The World's Only Bracelet That Lights Your Engraved Name Or Logo Like A Neon Sign! The LED Wristband features a single function on/off switch with your name or logo engraved into the band. For all colors the wristband is clear when the LED is turned off. Once turned on the LED illuminates the

wristband and engraved message the color of the LED.

Material Plastic

**CPN** 550569743

**Color** Red-Red, Royal-Blue, Green-Green, Black-White, Orange-Orange, Purple-Purple, Light Blue-Blue, Maroon-White, Gold-White, Pink-Pink, Purple-White, Pink-White

Size 8.25 " x 3/8 "

Imprint Method Laser Engraving,

Imprint Size 3.75"x0.25"

Production Time 5 business days

Packaging Individual Poly Bag

### Made in USA No

Laser Engraved						
Quantity	100	250	500	1000		
Price	2.37	2.03	1.88	1.77		

Price Includes Laser Engraving On Band and setup