

Regional. Reliable. Everyday.

June 30, 2022

Mr. Mike Krider General Manager BHP Water Supply Corporation P.O. Box 370 Royse City, Texas 75189-0370

RE: PRELIMINARY CHARGES FOR FISCAL YEAR 2023

Dear Mr. Krider:

To assist the BHP Water Supply Corporation in the preparation of its budget, the District is providing preliminary estimates of revenues, expenses, and city charges for FY 2023. These estimates, including your Regional Water System minimum annual demand, are based on the most recent information available and are subject to change as the District continues to develop its FY 2023 annual budget. As the District progresses through the budget process, demand projections will be revised accordingly in an effort to reflect your estimated minimum annual demand for the upcoming year. Once the July water consumption is recorded, the minimums for next year will be calculated.

At this time, the proposed Customer City Water Rate for FY 2023 is expected to be \$3.44 per 1,000 gallons. Enclosed are the Preliminary 2022-23 Budget Summary and Billing Schedule for the following charge:

Regional Water System

\$ 546,980.64

Please note current economic and market conditions are placing significant pressure on commodity prices, staffing costs and disrupting supply chains the District is reliant upon. The combination of world-wide events including the pandemic and the Russia/Ukraine conflict has exacerbated the significant supply issues and limited vendor options for chemicals to treat water and wastewater. To mitigate the unprecedented increase in chemicals, we conducted out-of-cycle rebids for many of the chemicals we need to meet the mission, which shifted the contract terms from a historically utilized fixed unit price contract to a contract that adjusts pricing quarterly based on appropriate indices. These new contracts allow the District to secure the essential supply of chemicals necessary for our services and water quality standards by sharing an acceptable level of market risk with our supply partners, until such time that the chemical market regains predictability, and we can shift back to an annual fixed pricing model. This resulted in the District forecasting a 49% increase in the Regional Water System's chemical budget from approximately \$50 million to approximately \$74 million in FY 2023. Our current year budget is also affected by the increase in chemical prices. As a result, the District is currently not budgeting to provide a variable cost rebate in the FY 2022 amended budget.

Mr. Mike Krider June 30, 2022 Page 2

As is occurring in organizations throughout the country, the District is challenged with a high turnover rate and the highest inflation numbers in 40 years. We have seen some stabilization in the District's turnover rate, however as of May 31st, 2022 it remains higher than average at 11.6%. It is imperative that the District offer competitive pay to attract and retain professional staff to plan, provide and manage the District's continually growing systems and services. The proposed FY 2023 budget also incorporates revisions to our capital improvement programs to address growth, maintenance of aging infrastructure, and peak flows. In the Regional Water System, the District is planning for new water sources to meet the needs of a fast-growing region. Additionally, construction costs and interest rates are on the rise adding to debt service expense.

At your convenience, you may visit our website at http://www.ntmwd.com, for additional Financial Transparency information and to view past committee meeting presentations. Should you have any questions or need additional information, please contact Jeanne Chipperfield, Deputy Director – Administrative Services, by e-mail at jchipperfield@ntmwd.com.

Sincerely,

JENNAFER P. COVINGTON

Tennater Corrington

Executive Director

JPC/JC/EAF/DTF/kar Enclosures

Net Revenues

Revenues and Expenses		2020-21 Actual		2021-22 Original Budget		2021-22 Amended Budget		2022-23 Proposed Budget		Variance \$ To Original Budget	Variance % To Original Budget
Revenues		A 47	**********	mar of the t			***************************************		•	mm wy w t	
Water Sales:											
Member Sales	\$	290.090.413	\$	298.350.342	\$	300.558.645	\$	344,226,116	\$	45,875,774	15.389
Customer Sales	•	66,007,189		67,217,086	•	72,336,408	•	83,235,625	•	16,018,539	23.839
Retail Customer Sales		23,237		21,000		16,000		16,000		(5,000)	-23.819
Raw Water Sales		1,865		990		2,105		1,490		500	50.51%
Total Water Sales	\$	356,122,705	\$	365,589,418	\$		\$	427,479,231	\$	61,889,813	16.93%
Other Revenues:											
Tfr - Prior Year Recovery	\$	-	\$	-	\$	231,030	\$	-	\$	-	0.00%
Other		8,574,557		331,547		359,312		541,559		210,012	63.349
Total Other Revenues	\$	14,991,557	\$	331,547	\$	590,342	\$	541,559	\$	210,012	63.34%
Interest Income		44,676		51,540		56,100		56,100		4,560	8.85%
Tfr from Rate Stabilization		2,550,000		3,000,000		3,000,000		-		(3,000,000)	-100.00%
Total Revenues	\$	373,708,938	\$:	368,972,505	\$	376,559,600	\$	428,076,890	\$	59,104,385	16.02%
Expenses											
Personnel:											
Salaries	\$	8,222,459	\$	9,873,670	\$	9,307,275	\$	11,360,605	\$	1,486,935	15.06%
Other		4,276,084		4,460,920		4,378,505		5,501,235		1,040,315	23.32%
Total Personnel	\$	12,498,543	\$	14,334,590	\$	13,685,780	\$	16,861,840	\$	2,527,250	17.63%
Supplies:											
Fuel	\$	68,948	\$	85,870	\$	85,870	\$	139,238	\$	53,368	62.15%
Chemicals		36,031,628		49,768,805		55,581,565		73,965,125		24,196,320	48.62%
Other		3,738,858		3,506,800		3,878,480		4,988,999		1,482,199	42.27%
Total Supplies	\$	39,839,433	\$	53,361,475	\$	59,545,915	\$	79,093,362	\$	25,731,887	48.22%
Services:		0.040.045	•	0.504.500						1005 500	
Consulting	\$	2,860,245		3,594,500	\$	3,666,045	\$	3,299,000	\$	(295,500)	-8.22%
PUC		6,600,000		4 704 400		4 704 /00		2 257 450			0.00%
Insurance		950,829		1,704,680		1,704,680		2,257,450		552,770	32.43%
Landfill Service Fees		715		42 424 740		42 702 400		17 1 / 7 / 00		2 725 000	0.00%
Maintenance		12,239,838		13,431,710		13,783,480		17,167,690		3,735,980	27.81%
Power Shared Services		34,585,683		21,698,100		21,698,100 40,914,885		26,440,355 44,469,075		4,742,255	21.86%
Water Purchases		40,188,481 4,914,063		40,914,885				6,472,005		3,554,190 476,650	8.69%
Other		6,621,987		5,995,355 5,978,965		5,382,265 6,453,175		4,401,286		(1,577,679)	7.95% -26.39%
Total Services	\$	108,961,841			\$			104,506,861	\$	11,188,666	11.99%
Capital Outlay	\$	1,331,035	\$	1,655,500	\$	1,480,395	\$	2,993,500	\$	1,338,000	80.82%
Escrow	\$	50,000		1,250,000		1,250,000				(1,161,930)	-92.95%
Capital Improvement Fund	\$					15,000,000				5,000,000	33.33%
Debt Service								194,803,145		4,205,350	2.21%
Fund Bal. Incr. to 90 Days	\$		\$			-				8,900,000	0.00%
Total Expenses		372,843,193									15.62%

\$ 865,745 \$ (545,050) \$ 1,397,085 \$ 830,112 \$ 1,375,162

2022-23 Billing Schedule - Customers

		Ables Springs WSC		Bear Creek SUD		BHP Water Supply Corp	Bonham		Caddo Basin SUD	Cash SUD		College Mound SUD	
ESTIMATED MIN. ANNUAL DEMAND (1,000 Gal)		106,838		366,938		159,006		640,000		484,014	360,719		78,066
October	\$	30,625.72	\$	105,187.72	\$	45,578.64	\$	180,800.00	\$	138,747.16	\$ 103,407.36	\$	22,378.04
November		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
December		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
January		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
February		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
March		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
April		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
May		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
June		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
July		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
August		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
September		30,627.00		105,189.00		45,582.00		180,800.00		138,751.00	103,406.00		22,379.00
Total	\$	367,522.72	\$	1,262,266.72	\$	546,980.64	\$	2,169,600.00	\$	1,665,008.16	\$ 1,240,873.36	\$	268,547.04

	Co	peville SUD	East Fork SUD	Fairview	Fate #1	Fate #2	Forney Lake WSC	Gastonia-Scurry SUD
ESTIMATED MIN. ANNUAL DEMAND (1,000 Gal)	134,140		677,347	907,180	279,932	592,215	609,894	110,490
October	\$	38,458.60	\$ 194,170.68 \$	260,061.20	\$ 80,249.08	\$ 169,771.60	\$ 174,839.36	\$ 31,671.60
November		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
December		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
January		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
February		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
March		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
April		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
May		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
June		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
July		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
August		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
September		38,453.00	194,173.00	260,058.00	80,247.00	169,768.00	174,836.00	31,674.00
Total	\$	461,441.60	\$ 2,330,073.68	3,120,699.20	\$ 962,966.08	\$ 2,037,219.60	\$ 2,098,035.36	\$ 380,085.60

2022-23 Billing Schedule - Customers (continued)

		GTUA	Josephine	Kaufman	K	aufman 4-1	Little Elm	Lucas	Melissa
ESTIMATED MIN. ANNUAL DEMAND (1,000 Gal)		1,157,466	205,288	459,989		555,695	1,821,310	648,444	377,632
October	\$	331,806.04 \$	58,851.72 \$	131,858.16	\$	159,301.80	\$ 522,107.40 \$	185,890.36	\$ 108,249.08
November		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
December		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
January		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
February		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
March		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
April		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
May		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
June		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
July		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
August		331,807.00	58,849.00	131,864.00		159,299.00	522,109.00	185,887.00	108,255.00
September		331,807.00	58,849.00	131,864.00		159,299.00	 522,109.00	185,887.00	 108,255.00
Total	\$	3,981,683.04	706,190.72	1,582,362.16	\$	1,911,590.80	\$ 6,265,306.40 \$	2,230,647.36	\$ 1,299,054.08

	М	illigan WSC	Mt Zion WSC	Murphy	Nevada #1	Nevada #2	North Collin SUD	Parker
ESTIMATED MIN. ANNUAL DEMAND (1,000 Gal)		149,894	159,302	1,638,553	70,356	70,985	346,239	582,746
October	\$	42,965.36	\$ 45,661.88 \$	469,713.32	20,165.64	\$ 20,349.40	\$ 99,257.16 \$	167,052.24
November		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
December		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
January		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
February		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
March		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
April		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
May		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
June		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
July		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
August		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
September		42,970.00	45,667.00	469,719.00	20,169.00	20,349.00	99,255.00	167,054.00
Total	\$	515,635.36	5 547,998.88 \$	5,636,622.32	242,024.64	\$ 244,188.40	\$ 1,191,062.16 \$	2,004,646.24

2022-23 Billing Schedule - Customers (continued)

	Prosper	Rose Hill SUD	Rowlett	Sachse	S	ieis Lagos MUD	 Sunnyvale	Terrell
ESTIMATED MIN. ANNUAL DEMAND (1,000 Gal)	2,998,903	143,271	3,192,039	1,332,153		147,416	732,206	1,415,098
October	\$ 859,680.32	\$ 41,071.24	\$ 915,053.16	\$ 381,882.32	\$	42,262.04	\$ 209,899.64 \$	405,666.12
November	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
December	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
January	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
February	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
March	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
April	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
May	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
June	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
July	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
August	859,686.00	41,071.00	915,051.00	381,884.00		42,259.00	209,899.00	405,661.00
September	859,686.00	41,071.00	915,051.00	 381,884.00	_	42,259.00	209,899.00	405,661.00
Total	\$ 10,316,226.32	\$ 492,852.24	\$ 10,980,614.16	\$ 4,582,606.32	\$	507,111.04	\$ 2,518,788.64 \$	4,867,937.12

	1	Wylie NE #1	Wylie NE #2	Total
ESTIMATED MIN. ANNUAL DEMAND (1,000 Gal)		307,630	186,311	24,205,705
October	\$	88,190.20	\$ 53,410.84	\$ 6,936,292.20
November		88,187.00	53,409.00	6,936,303.00
December		88,187.00	53,409.00	6,936,303.00
January		88,187.00	53,409.00	6,936,303.00
February		88,187.00	53,409.00	6,936,303.00
March		88,187.00	53,409.00	6,936,303.00
April		88,187.00	53,409.00	6,936,303.00
May		88,187.00	53,409.00	6,936,303.00
June		88,187.00	53,409.00	6,936,303.00
July		88,187.00	53,409.00	6,936,303.00
August		88,187.00	53,409.00	6,936,303.00
September		88,187.00	 53,409.00	6,936,303.00
Total	\$	1,058,247.20	\$ 640,909.84	\$ 83,235,625.20